

INVOICE SOLUTION

# Rausch



**Challenge:**

- » Migration of automatic incoming invoice processing to SAP S/4HANA in the spring of 2018

**Solution:**

- » Rausch again relies on AFI Solutions and involves the SAP specialists in the SAP S/4HANA project at an early stage. Approach: system conversion (Brownfield)

**Benefits:**

- » Go-live of the SAP add-on works out seamlessly
- » Digital and automated processing of incoming invoices now also possible with SAP S/4HANA
- » Usage of the AFI UI5 approval tool for mobile and convenient invoice approval



## Exquisite, digital processing of incoming invoices in SAP S/4HANA

Exquisite chocolate not only melts on the tongue but invigorates the taste buds in the most pleasant way. It is no different with efficient processes – in the best case, they stimulate the economy. Just as sensory cells on the tongue collect aromatic information and transmit the filtered quality to the brain, optimal processes transmit information exactly where it is needed.

When it comes to the fine art of chocolate making, Rausch does not compromise on quality. *“Most chocolates are made from consumer cocoa or consumer and fine flavor cocoa blends. For us at Rausch, only the most supreme quality – and therefore one hundred percent premium fine flavor cocoa – comes into question,”* explains Robert Rausch, head of the family business, on the company website.

### SAP S/4HANA better today than tomorrow

The high standard of quality runs like a golden thread through the complete infrastructure of the traditional Berlin brand. While many companies are still working on the strategy for changing to SAP S/4HANA in 2020, Rausch is one of the early adopters: S/4HANA has been live since May 2018.

And not only that: the chocolate expert has been enjoying the benefits of automated invoice processing since 2013. Here, too, it was clear that the benefits of digitally controlled invoice processes must be included in the new SAP system. Therefore, the decision-makers once again opted for AFI Solutions and the respective solution for SAP S/4HANA: AFI Invoice.

### The Brownfield challenge

Just like other companies using SAP and facing the inevitable change to SAP S/4HANA, Rausch has given a lot of thought to the efforts, the costs and the best approach. In the end, the decision was made in favor of system conversion, also commonly known as the Brownfield approach.

In comparison to the Greenfield approach, i.e. the new implementation of a system, the Brownfield approach involves a migration of the existing system. In the Rausch project, the first step was to run through the migration on a virtual system. Jörg Kreuzberger, AFI Solutions' project manager at Rausch, explains the approach: *“For this purpose, Rausch set up a sandbox system that represented a copy of the*

production system. The migration was then simulated and thoroughly tested – including all SAP add-ons. This prevents errors and problems that could lead to a failure of the development or test system in the active system landscape. In general, well-founded and above all complete test scenarios are decisive for the quality of the go-live.”

The conscious decision in favor of the Brownfield approach and the resulting benefits is also confirmed by Rico Rühmer, now a member of the Rausch executive board while still IT manager during project implementation: *“It was important for us to take the good quality of the existing data to the new SAP environment and in this instance Brownfield makes perfect sense. In addition to that, the migration of an established company process in familiar territory is an anchor point that makes it easier for the end users to cope with the rather complex transition from SAP R3 to SAP S/4HANA for the entire system – a benefit not to be underestimated on the journey to the new world.”*



### Many experts are required for a complex menu

When deciding for SAP S/4HANA, Rausch involved AFI Solutions in the project at the same time as the systems house that was responsible for the implementation itself.

It was the right and important decision to inform the experts for the automated processing of incoming invoices

in due time because the SAP Readiness Check needs to be performed in the preparation phase when the test system is set up and this generally does not recognize complex SAP add-ons. Companies are well-advised to involve the relevant providers in good time so that everything runs smoothly after the conversion.

A great deal of SAP knowledge thus collided in the project. Due to the project's complexity, coordination between the teams is crucial to its success, says Mr Kreuzberger: *“Within such a Brownfield project, the communication factor continues to gain priority as a continuous flow of information between customer, service provider and systems house is essential so that the critical go-live date can be arranged smoothly.”*

### There is nothing good unless you do it (Erich Kästner)

The change to SAP S/4HANA at this early stage was a major challenge that Rausch Schokoladen successfully mastered. Mr Rühmer gets to the heart of it: *“The users take advantage of all the familiar AFI benefits of automated processing of incoming invoices which is now also possible with SAP S/4HANA. On top of that, we are also using the AFI UI5 approval tool which makes invoice approval even more flexible and convenient due to the new UI5 interface.”*





Since 1918, Rausch has been making excellent chocolate products from pure ingredients and according to the highest quality standards. Today, the fifth generation of the Berlin-based family business is committed to loyal and international customers with the highest standards. With Rausch, these customers are able to explore new horizons in the world of fine cocoa chocolates time and again.

Since the end of the 1990s, Rausch has been obtaining its fine cocoa directly from plantations in the regions of origin: an ideational and economical decision for top quality. Manufacturing typical chocolates from pure fine flavor cocoa requires absolute dedication from the very beginning.

[www.rausch.de](http://www.rausch.de)

AFI is a solution provider and leading manufacturer of software for the optimization of paperless, digital document processes around SAP as well as a provider of services for document capture and processing. AFI offers optimal solutions for the entire purchase-to-pay and order-to-cash process.

AFI combines state-of-the-art SAP technology with technical innovation to develop excellent software solutions integrated in SAP for processing a wide range of document types. Routine tasks are replaced by automated and paperless processes.

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